

# 2010 Spring Meeting & Legislative Conference

March 15-17, 2010  
Washington Marriott  
Washington, DC



# Join us in Washington, DC

Throughout the world, organizations are feeling the impact of a suffering global economy. Companies are cutting budgets and resources in an effort to survive slow times. Now more than ever, it's important for building material dealers, distributors, manufacturers, and suppliers to encourage change. For this reason, NLBMDA, NBMDA and WDMA are joining forces to provide a forum for discussing the policy issues facing our industry and to take our message to Capitol Hill and the federal agencies. One thing is certain — without a housing recovery, we will not see an end to this prolonged recession.

Join us, March 15-17, 2010 at the Washington Marriott in Washington, DC to discuss legislative and regulatory issues and to hear directly from federal policymakers about current issues impacting the industry. This unique event, bringing together three of the leading organizations in the building material industry, will help create a strong, united voice for all members.

Not only will each of our associations conduct our regular business meetings and hear from some top-notch speakers, we will also have the opportunity to network with each other and make some valuable business contacts for the future.

Take advantage of this opportunity to share the concerns of your company and be a part of a collective voice. Help us bring change to the building industry so that 2010 is a year of growth and new opportunities.

**Register today** with your respective association. We hope to see you this March in Washington.

Regards,



A handwritten signature in black ink that reads "Dan Fesler".

**Dan Fesler**  
Chairman, NLBMDA  
CEO, Lamperts  
St. Paul, MN



A handwritten signature in black ink that reads "Bill Delaney".

**Bill Delaney**  
President, NBMDA  
President, Distributor Service, Inc.  
Carnegie, PA



A handwritten signature in black ink that reads "Steve Tourek".

**Steve Tourek**  
Chairman, WDMA  
Sr. VP, Marvin Windows & Doors  
St. Paul, MN



# Sponsoring Associations

## National Lumber and Building Material Dealers Association (NLBMDA)

NLBMDA represents more than 6,000 members operating single or multiple lumber yards and component plants serving homebuilders, subcontractors and general contractors in the new construction, repair and remodeling of residential and light commercial structures. For more information, visit [www.Dealer.org](http://www.Dealer.org).



## North American Building Material Distribution Association (NBMDA)

NBMDA members represent distributors and manufacturers that serve the independent building material, lumber, and kitchen and bath dealer, regional and national home centers, as well as those that serve production companies involved in cabinetry, architectural woodwork, stock woodwork, store fixtures, solid surface fabricating, plastics fabricating, general and specialty woodworking industries. For more information, visit [www.NBMDA.org](http://www.NBMDA.org).



## Window & Door Manufacturers Association (WDMA)

WDMA represents the leading U.S. and Canadian producers of windows, skylights and doors for the domestic and export markets. WDMA's more than 145 member companies manufacture and supply sash, frames, window units, skylights, flush doors, stile and rail doors and sliding patio door units for residential, commercial and institutional markets. WDMA members manufacture high-performance products designed and built to performance-based standards and are leading America's efforts to develop and utilize energy-efficient windows, doors and skylights for both new and replacement construction. For more information, visit [www.WDMA.com](http://www.WDMA.com).



# Schedule-at-a-Glance

## Monday, March 15, 2010

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### NLBMDA Members

**7:00 a.m. – 9:30 a.m.**

NLBMDA Executive Committee Meeting  
*(invite only)*

**9:30 a.m. – 10:30 a.m.**

NLBMDA LuDPAC Board of Trustees Meeting

**9:30 a.m. – 10:30 a.m.**

NLBMDA Leadership Development  
Committee *(invite only)*

**10:30 a.m. – 10:45 a.m.**

Networking Break

**10:45 a.m. – 11:45 a.m.**

NLBMDA Federated Association Executives  
Meeting

**10:45 a.m. – 11:45 a.m.**

NLBMDA Manufacturers & Services Council  
Meeting *(MSC members only)*

**11:45 a.m. – 1:00 p.m.**

NLBMDA LuDPAC Luncheon  
*(tickets required/members only)*

**1:00 p.m. – 2:30 p.m.**

NLBMDA Legislative Advocacy Committee

**2:30 p.m. – 4:00 p.m.**

NLBMDA Regulatory/Codes & Standards  
Committee

**4:15 p.m. – 6:00 p.m.**

NLBMDA Board of Directors Meeting

**6:00 p.m. – 7:30 p.m.**

Joint Welcome Reception & Silent Auction

### NBMDA Members

**8:00 a.m. – 10:00 a.m.**

NBMDA Executive Committee Meeting

**10:30 a.m. – 3:30 p.m.**

NBMDA Board of Directors Meeting &  
Luncheon

**4:00 p.m. – 5:30 p.m.**

NBMDA/SBPD Steering Committee Meeting

**4:00 p.m. – 5:30 p.m.**

NBMDA/CIDA Steering Committee Meeting

**6:00 p.m. – 7:30 p.m.**

Joint Welcome Reception & Silent Auction

### WDMA Members

**7:00 a.m. – 8:30 a.m.**

WDMA Hallmark Certification Committee

**7:00 a.m. – 8:30 a.m.**

WDMA Interior Products Standards  
Committee

**8:45 a.m. – 10:15 a.m.**

WDMA Exterior Products Standards  
Committee

**8:45 a.m. – 10:15 a.m.**

WDMA Interior Products Codes Committee

**10:30 a.m. – 12:00 p.m.**

WDMA Legislative Affairs Committee

**10:30 a.m. – 12:00 p.m.**

WDMA Supplier Technology Committee

**12:15 p.m. – 1:45 p.m.**

WDMA Annual Membership Meeting &  
Luncheon

**2:00 p.m. – 3:30 p.m.**

WDMA Exterior Products Codes Committee

**2:00 p.m. – 3:30 p.m.**

WDMA Membership & Marketing Committee

**3:45 p.m. – 4:45 p.m.**

WDMA Codes & Regulatory Steering  
Committee

**5:00 p.m. – 6:00 p.m.**

WDMA Technical Committee

**6:00 p.m. – 7:30 p.m.**

Joint Welcome Reception & Silent Auction



# Schedule-at-a-Glance

## **Tuesday, March 16, 2010**

### **NLBMDA/NBMDA/WDMA**

**7:00 a.m. – 7:30 a.m.**

Lobbying 101 (*Optional Hill Visit Training*)

**7:30 a.m. – 9:30 a.m.**

Washington Briefing Breakfast and  
Keynote Presentation

**9:45 a.m. – 10:45 a.m.**

Featured Speaker Charlie Cook,  
Publisher, *Cook Political Report* & NBC  
News Political Analyst

**11:00 a.m. – 12:00 p.m.**

Federal Issues Panels 1 & 2

**12:00 p.m. – 5:30 p.m.**

Capitol Hill & Federal Agency Visits

**5:30 p.m. – 7:00 p.m.**

Capitol Hill Legislative Reception

## **Wednesday, March 17**

### **WDMA Members**

**8:00 a.m. – 12:00 p.m.**

WDMA Board of Directors Meeting

### **NLBMDA/NBMDA/WDMA**

**9:00 a.m. – 12:00 p.m.**

Hill/Agency visits continue

“Everyone should participate in the government process — the Legislative Conference is truly an eye-opening meeting.”

—2009 Legislative Conference attendee



# Featured Speaker



Tuesday, March 16  
9:45 a.m. – 10:45 a.m.

## Charlie Cook

Respected Authority on U.S. Elections and Political Trends  
Publisher, *Cook Political Report* & NBC News Political Analyst

When Charlie Cook makes a pronouncement based on his analysis of the political scene in America, people who want to “be-in-the-know” sit up and listen. For more than two decades, he has been Washington’s most trusted—and most accurate—voice on all things political, whether it’s the outcome of a national, state or local election or the likely vote tally on a bill before Congress. As the publisher of *The Cook Political Report* and a political analyst for NBC News, his prodigious writing output is the direct line to politics for those who want to know what is happening behind the scenes in America’s halls of power. Once deemed “the Picasso of election analysis,” by *The Wall Street Journal*, Cook produces the sharpest political handicapping in the business, serving as the one-man, go-to-source for Americans who want to be truly informed.

## Optional Activity

Opened in December 2008, the U.S. Capitol Visitor Center is the newest addition to the historic United States Capitol. At nearly 580,000 square feet, the Visitor Center is the largest project in the Capitol’s more than two century history and is approximately three quarters the size of the Capitol itself. The entire facility is located underground on the east side of the Capitol so as not to detract from the appearance of the Capitol and the grounds designed by Frederick Law Olmsted in 1874.



Between Hill visits during the conference, you can visit this historic site. Go to [www.visitthecapitol.gov](http://www.visitthecapitol.gov) to schedule your visit.



# Conference Sessions

## **NLBMDA/NBMDA/WDMA Joint Welcome Reception and Silent Auction**

Monday, March 15  
6:00 p.m. – 7:30 p.m.

For the first time, NLBMDA, NBMDA and WDMA members will be holding a joint networking reception. This is the perfect time to meet new business associates and catch up with old ones. Not only will you be able to participate in a relaxed and fun social event, you will be able to make an impact on the industry's legislative initiatives by participating in the evening's silent auction. All proceeds raised will go toward supporting industry government relations initiatives in the 111th Congress. To donate an item, please check the box on your registration form and a staff member will follow up with you.

## **Lobbying 101 (optional Hill visit training)**

Tuesday, March 16  
7:00 a.m. – 7:30 a.m.

Whether this is your first time visiting your members of Congress or just looking to brush up on the basics, the Lobbying 101 optional session will give you hints and tips to get your message across clearly and effectively.

## **Washington Briefing Breakfast & Keynote Presentation**

Tuesday, March 16  
7:30 a.m. – 9:30 a.m.

The annual Washington Briefing Breakfast will feature keynote remarks from a federal policymaker, who will give insight on what it takes to effectively communicate the message of the industry during Capitol Hill visits and from back home. Plus get an overview of the current atmosphere on the Hill and an insider's perspective on the issues facing the industry. Finally, your association government relations staff will review the specific talking points you will need for effectively communicating the industry's position on key issues during the Capitol Hill and federal agency visits.

## **Federal Issues Panels 1 & 2**

Tuesday, March 16  
11:00 a.m. – 12:00 p.m.

This year the conference will include in-depth panel discussions on some of the critical issues facing the building industry in Washington today. Hear from key officials who will share their perspective on the current status and outlook for these issues in 2010 and beyond.



# Conference Sessions

## Capitol Hill & Federal Agency Visits

Tuesday, March 16

12:00 p.m. – 5:30 p.m.

Wednesday, March 17

9:00 a.m. – 12:00 p.m.

Your elected officials rely on feedback from the constituents in their districts to keep them apprised of the economic climate and to provide real-world feedback on how legislative actions impact employers and jobs in their communities. In addition, federal agency officials often do not get to hear from the business people that their proposed regulations will impact. During the conference, attendees will have the opportunity to visit their members of Congress on Capitol Hill and/or meet with federal agency representatives to discuss industry issues and concerns.

## Capitol Hill Legislative Reception

Tuesday, March 16

5:30 p.m. – 7:00 p.m.

Following visits to Capitol Hill, share your thoughts on your Hill visits with friends and colleagues at the annual Legislative Reception. Members of Congress and their key staff members are also invited to attend. It serves as a perfect way to show appreciation for our supporters on Capitol Hill.

Visit [www.2010LegCon.org](http://www.2010LegCon.org) to access online registration and housing information to secure your participation at the 2010 Spring Meeting & Legislative Conference.



# Hotel Information

## Secure Your Hotel Room at the Washington Marriott Hotel



### Washington Marriott Hotel

1221 22nd Street NW  
Washington, DC 20037  
Phone: 202.872.1500  
Toll-free: 800.393.3053  
[www.2010LegCon.org/hotel](http://www.2010LegCon.org/hotel)

The newly renovated Washington Marriott hotel in downtown Washington, DC is ideally located in the premier West End area. This luxurious DuPont Circle hotel features 470 rooms, with easy access to two Metro stations that are within walking distance of the hotel. The Washington Marriott is also just 15 minutes from Washington Reagan National Airport and a short commute to the Dulles Airport.

Guest rooms are available at the special Spring Meeting & Legislative Conference rate until February 20, 2010. Don't delay, make your reservations today at [www.2010LegCon.org/hotel](http://www.2010LegCon.org/hotel)!

**Room Rate:** \$209 per night, single or double, plus tax

**Hotel Cut-Off Date:** February 20, 2010

*Please note: If you book your hotel room using the online registration system, the Legislative Conference group code will automatically populate for you to receive the discounted room rates. If you would like to make your reservation by phone, please indicate you are attending the 'Legislative Conference' to receive the reduced rates.*



# Conference Sponsors

NLBMDA, NBMDA and WDMA would like to give special thanks to the many companies who are graciously sponsoring this event. Please take the time to visit with them during the many networking events identified throughout the conference schedule.

*(Listing current as of December 10, 2009)*

## Diamond Sponsors



**Dow Building Solutions**



by Weyerhaeuser



# Conference Sponsors

## Platinum Sponsors



## Gold Sponsors



## Silver Sponsors



## Bronze Sponsors



If you would like the opportunity to add your company's name as a Sponsor, please contact Michael O'Brien at **202.367.1280** for availabilities and details about various sponsor opportunity levels. All sponsors will appear in the onsite program and will be recognized throughout the conference.



# Registration Form



## 2010 Spring Meeting & Legislative Conference

March 15-17, 2010 • Washington Marriott Hotel • Washington, DC

Register online at [www.2010LegCon.org](http://www.2010LegCon.org) or complete the form below.

### Contact Information

Please check if you are a first-time attendee

First Name \_\_\_\_\_ Last Name \_\_\_\_\_

Title \_\_\_\_\_

Company Name \_\_\_\_\_

Street Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Country \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail Address \_\_\_\_\_

### Member Status

- I am a NLBMDA Member  
 I am a NBMDA Member  
 I am a member of NLBMDA and NBMDA  
 I am a member of a state/regional LBM association  
Specify which association \_\_\_\_\_  
 I will donate an item for the NLBMDA Legislative Action Fund Silent Auction  
 I need assistance in scheduling Capitol Hill visits

### Washington Marriott Hotel Reservation

The 2010 Spring Meeting & Legislative Conference will be held at the Marriott Washington Hotel. The conference has negotiated a special group rate of \$209 per night for all attendees. To make your reservation, please call the hotel directly at 800.393.3053 and reference the Legislative Conference to receive this special rate.  
Please make your reservation by February 20th.

### Registration Fees

Registration Fee does not include the LuDPAC Luncheon on Monday. Information regarding the luncheon will be sent at a later date.

#### Early Registration (On or Before February 12th)\*

Attendee Only: \$295 \$ \_\_\_\_\_

Spouse/Guest: \$180 \$ \_\_\_\_\_

**Total** \$ \_\_\_\_\_

#### Regular/Onsite Registration (After February 12th)

Attendee Only: \$345 \$ \_\_\_\_\_

Spouse/Guest: \$180 \$ \_\_\_\_\_

**Total** \$ \_\_\_\_\_

Please list any special needs or dietary restrictions here:

\_\_\_\_\_  
\_\_\_\_\_

Spouse/Guest Name: \_\_\_\_\_

\* Early registration guarantees your name/company is listed in the attendee roster.

For more information, visit [www.2010LegCon.org](http://www.2010LegCon.org).

### Payment

- Visa  MasterCard  American Express  
 Check enclosed (*Make Payable to NLBMDA regardless of membership*)

Card Number \_\_\_\_\_

Exp. Date \_\_\_\_\_

Card Holder Name \_\_\_\_\_

Signature \_\_\_\_\_

**If you are paying by check:** Regardless of membership, please send your payments to: NLBMDA Department 3004, Washington, DC 20042-3002.

**If paying by credit card:** Please fax your registration to 202.367.2173. Please direct all registration questions to our registration department at 202.367.1173.

### Cancellation Policy

All cancellation requests must be received in writing. Requests received by **February 26, 2010** will receive a 100% refund less a \$80 processing fee. Please note all refunds will not be processed until after the meeting has concluded. No refunds will be issued after **February 26, 2010**. Please fax all cancellation requests to 202.367.2173.